

Pidilite Industries (PIDI) - ADD

Company Update

Current Market Price (CMP) Rs. 1571	Fair Value (FV) Rs. 1650
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Rationale:

- We hosted Sudhanshu Vats, CEO of Pidilite, and Sandeep Batra, CFO, on a US NDR.
- PIDI is well placed to navigate the inflationary environment and deliver 15%+ revenue growth.
- Growth likely driven by Double digit (DD) underlying volume growth (UVG) in FY2027E
- Company aspiring to deliver EBITDA growth in line with UVG.
- Both core and growth businesses are tracking well, and initiatives are underway to unlock new growth engines.
- Initiatives include PPS scale-up, consumer portfolio expansion and consumer electronics adhesives.
- This could help sustain and potentially improve UVG over the medium term.
- The competitive landscape remains stable with no disruption risk.
- Reiterate ADD with FV of Rs1,650 (51X June 2028E P/E).
- We expect earnings to grow 8.6% in FY27E and 15.7% in FY28E.

 Positives:

- PIDI remains well positioned to navigate the inflationary environment.
- The acceleration in growth to 11.1% volume growth (UVG) in FY26 (versus 9.3% in FY25).
- Multiple growth levers support medium-term outlook.

 Negatives:

- EBITDA growth would lag revenue growth due to RM cost pressures.



The content of this document has been derived from KIE research report. Kotak's PCG Research has summarized the report (Research Team: shrikant.chouhan@kotak.com). Readers who wish to access the complete report are kindly requested to contact their respective Relationship Manager. Further, the recipient of this material should take their own professional advice before investing.

Holding Period: 12 months

RATING SCALE (PRIVATE CLIENT GROUP)

Definitions of ratings

- BUY

– We expect the stock to deliver more than 15% returns over the next 12 months
- ADD

– We expect the stock to deliver 5% - 15% returns over the next 12 months
- REDUCE

– We expect the stock to deliver -5% - +5% returns over the next 12 months
- SELL

– We expect the stock to deliver < -5% returns over the next 12 months
- NR

– **Not Rated.** Kotak Securities is not assigning any rating or price target to the stock. The report has been prepared for information purposes only.
- SUBSCRIBE

– We advise investor to subscribe to the IPO.
- RS

– **Rating Suspended.** Kotak Securities has suspended the investment rating and price target for this stock, either because there is not a sufficient fundamental basis for determining, or there are legal, regulatory or policy constraints around publishing, an investment rating or target. The previous investment rating and price target, if any, are no longer in effect for this stock and should not be relied upon.
- NA

– **Not Available or Not Applicable.** The information is not available for display or is not applicable
- NM

– **Not Meaningful.** The information is not meaningful and is therefore excluded.
- NOTE

– Our target prices are with a 12-month perspective. Returns stated in the rating scale are our internal benchmark.

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