

Pick of the Week

ADD – TVS Motor (TVSL)

CMP: ₹3356 as on 1 June 2026

Fair Value (FV): ₹3925

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Time Period: 12 months

Why Invest?

- Q4FY26 revenues increased 34% yoy, led by 28% yoy increase in volumes.
- We believe domestic 2W demand trends should sustain momentum in coming quarters.
- We expect TVS Motor to continue to outperform and gain market share.
- We expect export growth momentum to sustain in FY27E.
- Company maintains leadership in the EV 2W segment; network expansion to propel growth in EV 3W.
- We are building in 11% volume CAGR over FY26-29E for the company.
- Our fair value of Rs3,925 based is based on DCF methodology.

EV: Electric Vehicle; DCF: Discounted Cash Flow; CAGR: Compound Annual Growth Rate; 2W: Two-Wheeler; 3W: Three-Wheeler)

Maintain ADD with **FVRs-3,925**

RATING SCALE (PRIVATE CLIENT GROUP)

Definitions of ratings

- BUY** – We expect the stock to deliver more than 15% returns over the next 12 months
- ADD** – We expect the stock to deliver 5% - 15% returns over the next 12 months
- REDUCE** – We expect the stock to deliver -5% - +5% returns over the next 12 months
- SELL** – We expect the stock to deliver < -5% returns over the next 12 months
- NR** – **Not Rated.** Kotak Securities is not assigning any rating or price target to the stock. The report has been prepared for information purposes only.
- SUBSCRIBE** – We advise investor to subscribe to the IPO.
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- NA** – **Not Available or Not Applicable.** The information is not available for display or is not applicable
- NM** – **Not Meaningful.** The information is not meaningful and is therefore excluded.
- NOTE** – Our target prices are with a 12-month perspective. Returns stated in the rating scale are our internal benchmark.

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