

## Mahindra & Mahindra (MM) - BUY

### Company Update

Current Market Price (CMP) <b>Rs.3757</b>	Fair Value (FV) <b>Rs.4200</b>
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### Rationale:

- In analyst meet, company guided its strategy of continuing to focus on value creation.
- Capitalizing on its market leadership in automotive and farm segments.
- Unlocking the potential in finance and technology subsidiaries.
- 5-14x growth targets in growth gems; disciplined capital allocation.
- We expect M&M to continue to outperform industry growth across tractor and CV.
- Product launches in CY26E should aid the SUV segment.
- We expect earnings per share (EPS) to grow by 25.4% in FY26E and 13.0% in FY27E.
- We retain BUY rating on the stock with a revised FV of Rs4,200 (Rs4,000 earlier) based on SoTP.

### 👍 Positives:

- Company maintains its leadership in key automotive and farm equipment segments.
- Company will focus on attaining 15-40% organic growth across businesses.
- Company mentioned that it plans to tap into 70% white space in Indian PV market.
- Company has gained 1.4% market share during FY22-25, led by strong product endorsement.

### 👎 Negatives:

- Dividend yield is less than 1%

(CV: Commercial Vehicle; PV: Passenger Vehicle; SUV: Sports Utility Vehicle; SoTP: Sum of the Parts)



The content of this document has been derived from KIE research report. Kotak's PCG Research has summarized the report (Research Team: [shrikant.chouhan@kotak.com](mailto:shrikant.chouhan@kotak.com)). Readers who wish to access the complete report are kindly requested to contact their respective Relationship Manager. Further, the recipient of this material should take their own professional advice before investing.

Holding Period: 12 months