

CIE Automotive (CIEINDIA) - REDUCE

Q4CY25 Result Update

Current Market Price (CMP) Rs.469	Fair Value Rs.455
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Rationale:

- Q4CY25: Consolidated EBITDA of Rs349 cr, 1% above our estimates.
- Better-than-expected profitability in the India business, offset by weaker-than-expected profitability in the EU business.
- We expect the CIE Automotive India business to marginally outperform domestic blended automotive industry growth.
- Europe business is likely to be muted in the near term.
- We value CIE India on 17x March 2028E India business EPS and 10x March 2028E EPS for the Europe business.
- We retain our REDUCE rating with a revised FV of Rs455 (Rs435 earlier).

Positives:

- India business revenues improved 9% yoy; strong growth in the CV, 2W and tractor segments and ramp-up of new order wins from non-anchor customers.
- India business EBITDA was (+21% yoy, +2.3% qoq) 7.1% above our estimates; EBITDA margin increased 140 bps yoy.

Negatives:

- Europe: EBITDA margin (excl. other income) was 11.8%, 160 bps below our estimates.
- Europe business EBITDA was Rs94.2 cr, 13% below our estimates.

(EBITDA: Earnings Before Interest, Tax, Depreciation and Amortization; EU: European Union; EPS: Earnings Per Share; CV: Commercial Vehicle; 2W: Two-Wheeler)



The content of this document has been derived from KIE research report. Kotak's PCG Research has summarized the report (Research Team: shrikant.chouhan@kotak.com). Readers who wish to access the complete report are kindly requested to contact their respective Relationship Manager. Further, the recipient of this material should take their own professional advice before investing.

Holding Period: 12 months

RATING SCALE (PRIVATE CLIENT GROUP)

Definitions of ratings

- BUY

– We expect the stock to deliver more than 15% returns over the next 12 months
- ADD

– We expect the stock to deliver 5% - 15% returns over the next 12 months
- REDUCE

– We expect the stock to deliver -5% - +5% returns over the next 12 months
- SELL

– We expect the stock to deliver < -5% returns over the next 12 months
- NR

– **Not Rated.** Kotak Securities is not assigning any rating or price target to the stock. The report has been prepared for information purposes only.
- SUBSCRIBE

– We advise investor to subscribe to the IPO.
- RS

– **Rating Suspended.** Kotak Securities has suspended the investment rating and price target for this stock, either because there is not a sufficient fundamental basis for determining, or there are legal, regulatory or policy constraints around publishing, an investment rating or target. The previous investment rating and price target, if any, are no longer in effect for this stock and should not be relied upon.
- NA

– **Not Available or Not Applicable.** The information is not available for display or is not applicable
- NM

– **Not Meaningful.** The information is not meaningful and is therefore excluded.
- NOTE

– Our target prices are with a 12-month perspective. Returns stated in the rating scale are our internal benchmark.

FUNDAMENTAL RESEARCH TEAM (PRIVATE CLIENT GROUP)

Shrikant Chouhan Head of Research shrikant.chouhan@kotak.com +91 22 6218 5408	Arun Agarwal Auto & Auto Ancillary, Building Material, Cement, Consumer Durable arun.agarwal@kotak.com +91 22 6218 6443	Amit Agarwal, CFA Transportation, Paints, FMCG agarwal.amit@kotak.com +91 22 6218 6439
Rini Mehta Research Analyst rini.mehta@kotak.com +91 22 6218 6433	Sumit Pokharna Oil and Gas, Information Tech sumit.pokharna@kotak.com +91 22 6218 6438	K. Kathirvelu Support Executive k.kathirvelu@kotak.com +91 22 6218 6427
Pankaj Kumar Construction, Capital Goods & Midcaps pankajr.kumar@kotak.com +91 22 6218 5498	Amarjeet Maurya Internet Software & Services amarjeet.maurya@kotak.com +91 22 6218 6427	Veer Trivedi BFSI veer.trivedi@kotak.com +91 22 6218 6432

TECHNICAL RESEARCH TEAM (PRIVATE CLIENT GROUP)

Shrikant Chouhan shrikant.chouhan@kotak.com +91 22 6218 5408	Amol Athawale amol.athawale@kotak.com +91 20 6620 3350 +91 22 62185458	Sayed Haider sayed.haider@kotak.com
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DERIVATIVES RESEARCH TEAM (PRIVATE CLIENT GROUP)

Sahaj Agrawal sahaj.agrawal@kotak.com +91 79 66041701	Prasenjit Biswas, CMT, CFTe prasenjit.biswas@kotak.com +91 33 6638 8331	Karan Kulkarni karan.kulkarni@kotak.com +91 20 66203350
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